October 12th, 2017
Holiday Inn - Fairmont MN

8:30-12:15 pm What New 2018?
By attending this 3.75 hour course, real estate students will be exposed to the changes in Minnesota Association of REALTORS ® Forms which changed Aug. 1 2016. By learning more about the changes, students will be better able to represent buyers and sellers in a real estate sale/purchase. By highlighting the changes and exploring them in detail, students will gain a better understanding of the obligations of the contracts and how to complete them correctly. **This course is Pending Approval by the Minnesota Commissioner of Commerce for 3.75 hours for real estate continuing education.**

1:15-5:00 pm Avoid Jeopardizing your license
Agents will learn about the Minnesota Department of Commerce's enforcement actions, what transgressions to avoid and spot and how to steer clear of any complications stemming from someone's activities. By examining recent rulings, case studies and general discussions, agents will learn situations to avoid and possibly report. The identification of harmful behaviors is shared and solutions are examined. When called into the Department of Commerce for a question, there are compliance issues which we cover. This class is an excellent source for agents to learn how to avoid any 'icky' problems**This course has been approved by the Minnesota Commissioner of Commerce for 3.75 hours for real estate continuing education.**

Name _____ Company _____ City _____ Email _____ License # _____ Email completed form wcoffice@wcarmn.com or mail WCAR at 1025 19 Av SW, Suite 5-Willmar MN 56201	Oct 12, 2017 I will attend: _____All Day $70 WCAR Member $80 Non Member _____What's New $40 WCAR Member $45 Non Member _____Jeopardizing License $40 WCAR Member $45 Non Member **Registration Increase $10 after October 1st** **Payment Required with registration** No Refunds Given