

**REAL ESTATE CE**  
**October 30, 2019**  
**Holiday Inn- Fairmont**

**8:15-11:15 am Using Instanet & Authentisign 101**

In this course we'll cover the basics of navigating and customizing the Instanet TransactionDesk software available through NorthstarMLS. Attendees will gain a clearer understanding of where to find the appropriate forms needed for all aspects of a real estate transaction. They will also learn how to set up their forms so their consumers and other parties needed can electronically sign through the use of Authentisign. The desktop and mobile versions will be covered, so be sure to bring your fully charged laptop and mobile devices to participate in the hands on activities.

This course has been approved by the Minnesota Commissioner of Commerce for 3 hours of Real Estate Continuing Education

**11:15-12:15 pm Five Things You Can Do To Help Your Clients Appraisal**


Your job as a listing agent doesn't end with a signed PA. The appraisal still has to be done for the sale to close. Find out how an appraiser thinks when observing the home, what information you can provide, how to prepare the home before the appraiser arrives, and what you need to know as a selling agent or listing agent about FHA appraisals.

This course has been approved by the Minnesota Commissioner of Commerce for 1 hours of Real Estate Continuing Education

**1:15-5:00 pm Introduction to Staging**

At conclusion of this course, participants will be able to understand the value, cost and return on investment of staging. Participants will be able to advise seller clients of the techniques and practices of professional stagers and how staging is beneficial to attracting the widest range of potential buyers, as well as reducing market time.

This course has been approved by the Minnesota Commissioner of Commerce for 3.75 hours of Real Estate Continuing Education

Name <hr/>	Oct 30, 2019
Company <hr/>	_____ Full Day WCAR Member \$85 Before Oct 20 <sup>th</sup> after Oct 20 <sup>th</sup> \$95
City <hr/>	_____ Full Day <b>Non WCAR Member</b> \$95
Email <hr/>	_____ Instanet \$40 Before Oct 20 <sup>th</sup> \$45 after Oct 20 <sup>th</sup> <b>Non WCAR Member \$45</b>
Real Estate License # <hr/>	_____ Five Things -WCAR Member \$10 Before Oct 20 <sup>th</sup> \$15 after Oct 20 <sup>th</sup> <b>Non WCAR Member \$15</b>
	_____ Staging- WCAR Member \$45 Before Oct 20 <sup>th</sup> \$50 after Oct 20 <sup>th</sup> <b>Non WCAR Member \$50</b>
	
	No Refunds Given